

AYSO Annual Fiscal Budget

| Section | Area | Region | Other |
|---------|------|--------|-------|
|---------|------|--------|-------|

Year
For the 12 month period beginning: July 1, 2012

Year
Ending: June 2013

Date of last financial statement distributed to members:

| | Budget | Per Player | Last Season Actual |
|---|----------------------|------------------|-----------------------|
| Estimated Revenues: | | | |
| 4005 Registration Fees (see bottom right) | \$ 30,150.00 | 26.56 | _____ |
| 4006 Registration Fee Refunds | (2,625.00) | (2.31) | _____ |
| 4007 Early Registration Discount | 71,280.00 | 62.80 | _____ |
| 4008 Multi-Child Discount | \$ 5,100.00 | 4.49 | - |
| 4009 Late Registration Fees | 1,250.00 | 1.10 | _____ |
| 4010 Merchandise Revenue | _____ | - | _____ |
| 4012 Merchandise Revenue - T-Shirts | _____ | - | _____ |
| 4015 Training Registration Fees | _____ | - | _____ |
| 4020 Tourn/Natl Games/Player Camp Refunds | _____ | - | _____ |
| 4021 Tournament/National Games/Player Camp | 16,275.00 | 14.34 | _____ |
| 4022 Tournament-Referee Commitment Fees | _____ | - | _____ |
| 4023 Tournament - Referee Commitment Refund | _____ | - | _____ |
| 4024 Concessions | _____ | - | _____ |
| 4025 Tournaments - Vendors | 200.00 | 0.18 | _____ |
| 4027 Concessions - Packaged | _____ | - | _____ |
| 4031 Cultural Exchange | _____ | - | _____ |
| 4040 Fund Raising - Other | 2,000.00 | 1.76 | _____ |
| 4310 Sponsors/Contributions/Donations | 16,500.00 | 14.54 | _____ |
| 9105 Interest Income | _____ | - | _____ |
| 4959 Other Income (Describe) | _____ | - | _____ |
| Total Estimated Revenue (R): | \$ 140,130.00 | \$ 123.46 | \$ - |

Estimated Expenditures:

| | | | |
|--|-----------|-------|-------|
| 1600 Deferred Payment to AYSO | _____ | _____ | _____ |
| 5101 Uniforms: Players | 23,610.00 | 20.80 | _____ |
| 5102 Uniforms: Coaches | _____ | - | _____ |
| 5103 Uniforms: Referees | 1,600.00 | 1.41 | _____ |
| 5104 Uniforms: Other | _____ | - | _____ |
| 5111 Field Expenses | 7,550.00 | 6.65 | _____ |
| 5115 Facility / Park Fees | 15,824.50 | 13.94 | _____ |
| 5146 Equipmt Purchases & Storage Expenses | 10,870.00 | 9.58 | _____ |
| 5150 Trainer Payments | _____ | - | _____ |
| 5155 Payments to Playing Circuit | _____ | - | _____ |
| 5200 Natl Games-Start-up Seed Money | _____ | - | _____ |
| 5205 Natl Games-Business Expenses | _____ | - | _____ |
| 5208 Tourn/Natl Games: Opening Ceremonies | _____ | - | _____ |
| 5209 Tourn/Natl Games: Banners & Signs | _____ | - | _____ |
| 5210 Tourn/Natl Games: Traffic Control | _____ | - | _____ |
| 5211 Tourn/Natl Games: Entertainment | _____ | - | _____ |
| 5212 Tourn/Natl Games: ID Cards | _____ | - | _____ |
| 5213 Tourn/Natl Games: Insurance | _____ | - | _____ |
| 5220 Tourn: Incentives, Trophies, Awards | _____ | - | _____ |
| 5221 Tournament: Coaches | _____ | - | _____ |
| 5222 Tournament: Referees | _____ | - | _____ |
| 5223 Tournament: Other | _____ | - | _____ |
| 5224 Tournament: Water/Food | _____ | - | _____ |
| 5225 Tournament: Concession Expenses | _____ | - | _____ |
| 5226 Tournament: Medical Personnel | _____ | - | _____ |
| 5227 Tournament Planning Meetings | _____ | - | _____ |
| 5228 Tournament/National Games: Entry Fees | 14,400.00 | 12.69 | _____ |
| 5229 Tournament/Player Camp Expenses | 1,600.00 | 1.41 | _____ |
| 5235 Merchandise Expense | _____ | - | _____ |
| 5239 Cultural Exchange Expenses | _____ | - | _____ |
| 5241 Playoff Expenses | _____ | - | _____ |

| | |
|----------|------|
| 9,400.00 | 8.28 |
|----------|------|

Estimated Expenditures:

| | Budget | Per Player | Last Season Actual |
|---|----------------------|------------------|--------------------|
| 5261 Fund-raising Expenses: Concessions | | | |
| 5262 Fund-raising: Other | 3,500.00 | 3.08 | |
| 5274 Awards & Volunteer Recognition | 13,505.00 | 11.90 | |
| 5275 Donations | | - | |
| 5431 Clinic Training Expenses: Player | | - | |
| 5432 Clinic Training Expenses: Coaches | 3,340.00 | 2.94 | |
| 5433 Clinic Training Expenses: Referees | 1,450.00 | 1.28 | |
| 5434 Clinic Training Expenses: Other | | - | |
| 5701 Payments to AYSO: Inter-regional | 2,486.25 | 2.19 | |
| 5702 Payments to AYSO: NSTC | | - | |
| 5703 Payments to AYSO: Registration Fees | 17,025.00 | 15.00 | |
| 5704 Payments to AYSO: Supply Center | 282.50 | 0.25 | |
| 5710 Payments to Affiliates | | - | |
| 5715 Payments to Referees (Playing Circuit) | | - | |
| 5801 Fixed Assets (over \$1,000) | | - | |
| 7401 Travel: Other | | - | |
| 7430 Conferences / Meetings | 1,050.00 | 0.93 | |
| 7431 Section / NAGM | 7,410.00 | 6.53 | |
| 7435 Travel Mileage | | - | |
| 7515 Phone / Internet / Website | 660.00 | 0.58 | |
| 7535 Postage | 180.00 | 0.16 | |
| 7625 Office Supplies | 825.00 | 0.73 | |
| 7695 Miscellaneous Supplies | | - | |
| 8305 Bank Fees | 1,237.50 | 1.09 | |
| 8595 Other Expenses | | - | |
| Contingency | 2,300.00 | 2.03 | |
| Total Estimated Expenditures (E): | \$ 140,105.75 | \$ 123.44 | \$ - |

| | | |
|--|--------------|---------------------|
| Estimated Cash Increase (Decrease): | (R-E) | \$ 24.25 |
| Estimated Bank Balance on June 30: | | \$ 65,000.00 |
| Estimated Ending Cash Balance: | | \$ 65,024.25 |

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

Comments: Proposed to move \$60k to money market or CD after 7/1/12. Will earmark monies at that time.

Treasurer's Name & Signature: Jennifer Dias Date: _____

Executive Member's Name & Signature: Mike Yip Date: _____

| <p>DUE DATES:</p> <p>Region: 30 days prior to end of fiscal year - June 1</p> <p>Area discretionary account: July 1</p> <p>Section discretionary account: July 1</p> <p>Tournament: 6 months prior to event</p> <p>Camp: 60 days prior to camp</p> <p>Cultural Exchange: 3 months prior to travel</p> | <p>PLEASE COMPLETE THIS SECTION:</p> <p style="text-align: center;"><u>Registration fees</u></p> <table border="1"> <thead> <tr> <th>Players</th> <th>Fee</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>30 x</td> <td>\$ 45.00</td> <td>=</td> <td>\$ 1,350.00</td> </tr> <tr> <td>15</td> <td>\$ 20.00</td> <td></td> <td>\$ 300.00</td> </tr> <tr> <td>60</td> <td>\$ 85.00</td> <td></td> <td>\$ 5,100.00</td> </tr> <tr> <td>225</td> <td>\$ 105.00</td> <td></td> <td>\$ 23,625.00</td> </tr> <tr> <td>10 x</td> <td>\$ 125.00</td> <td>=</td> <td>\$ 1,250.00</td> </tr> <tr> <td>75 x</td> <td>\$ 65.00</td> <td>=</td> <td>\$ 4,875.00</td> </tr> <tr> <td>720 x</td> <td>\$ 99.00</td> <td>=</td> <td>\$ 71,280.00</td> </tr> <tr> <td>1135</td> <td>Total</td> <td></td> <td>\$ 107,780.00</td> </tr> </tbody> </table> | Players | Fee | | | 30 x | \$ 45.00 | = | \$ 1,350.00 | 15 | \$ 20.00 | | \$ 300.00 | 60 | \$ 85.00 | | \$ 5,100.00 | 225 | \$ 105.00 | | \$ 23,625.00 | 10 x | \$ 125.00 | = | \$ 1,250.00 | 75 x | \$ 65.00 | = | \$ 4,875.00 | 720 x | \$ 99.00 | = | \$ 71,280.00 | 1135 | Total | | \$ 107,780.00 |
|---|--|---------|----------------------|--|--|------|----------|---|-------------|----|----------|--|-----------|----|----------|--|-------------|-----|-----------|--|--------------|------|-----------|---|-------------|------|----------|---|-------------|-------|----------|---|--------------|-------------|--------------|--|----------------------|
| Players | Fee | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 30 x | \$ 45.00 | = | \$ 1,350.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 15 | \$ 20.00 | | \$ 300.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 60 | \$ 85.00 | | \$ 5,100.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 225 | \$ 105.00 | | \$ 23,625.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 x | \$ 125.00 | = | \$ 1,250.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| 1135 | Total | | \$ 107,780.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

VIP
Playe
Multi
Regu
Late
U5 R
Early

* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.
 * A copy should be submitted to your Area Director
 * Source online: www.eayso.org > Top menu "AYSO Business"> dropdown "Finance"